

# COMBAT YOUR BUSINESS CHALLENGES WITH SAGE

TUESDAY, MAY 3rd, 2016

## SESSION SUMMARIES



### ACCOUNTING/SAGE 300 Track

#### **Session 1: Key Solution Options for Sage 300**

Learn how to drive up profitability and drive down expenses while moving to a paperless office by enhancing your core accounting solution with award-winning Development Partner Solutions for Sage 300. See how this portfolio of products can help you be more effective using features such as: ***Notes & Document Management, Alerts, Approval Workflows, Integrated Business Intelligence, Manufacturing & Bar Coding, Productivity Tools to streamline processes, Fixed Assets, RMA's, Automated Crystal & FR Reporting, Bank Reconciliations, E.F.T., Project Planning, Timesheet, Leave, Expense & Purchase/AP Invoice Requisition Management, Intercompany Process Automation and Customization Options.***

Presented by *Robert Lavery* from *Robert Lavery & Associates*, the North American Distributor for 7 of the largest and most successful Sage Development Partner solutions for Sage 300.

#### **Session 2: Should your organization be considering a business intelligence reporting solution to know how it is performing?**

Do you spend more time gathering data on your business instead of analyzing it?  
Are you not able to access actionable data quickly enough to take advantage of your best opportunities?  
Then you should consider attending this session. *Sage Intelligence Reporting* can transform the way you run your business. Attend this session to learn what business intelligence reporting is, who uses it and how you and your organization can benefit from it.

Presented by *Rob Lawson*, Field Sales Engineer at *Sage*

#### **Session 3: Spend Management in Sage 300**

##### **You bought what?!? Getting approvals before getting the bill!**

One of the most impactful and under-utilized processes in organizations is an effective pre-approval process for engaging in business with an outside vendor. Long thought to be exclusive to inventory-based organizations, ineffective Requisition and Contract processes can cost organizations significant funds and generate month-end surprises. This session, geared to Controllers, AP/Purchasing/Project Managers as well as budget owners, will focus on showing why pre-approval is important, how enforcing financial and project budgets can save time and money, plus how automation in these areas can remove burden of manual or inconsistent processes. In addition, *Travel & Expense* will be covered to control your road warrior expenditures.

Presented by *Rich Fowler* from *Paramount Technologies*