



Business
Management
Solutions



Maximizing Your Investment with Sage – Agenda

8:00 - 8:30 - Breakfast & Networking

8:30 - 10:00 - Welcome Keynote & Introductions - Sage Canadian Market Product Overview and brief introduction of all the presenters and sessions.

10:10 to 11:00 - Session #1

Accounting & Business Management solutions - What's New in Sage 300/CRM?

Presented by: *Renee LiMura, Partner Sales Engineer - Sage 300 & Sage CRM and Shane Parfitt, Sage 300 Canadian Product Marketing Manager*

Cloud Solutions - Connecting Sage to other Islands of Data

Presented by: *Robert Lavery of RL & Associates and Peter Leroux of D&A*

Productivity Solutions – How to improve efficiency across Sage 300 with add-on models

Presented by: *Nancy Lavery of RL & Associates*

11:10 - 12:00 - Session #2

Accounting & Business Management solutions - Business Intelligence Reporting options

Presented by: *Renee LiMura, - Sage Intelligence & Olivia Brown, Regional Account Manager for Sage Enterprise Intelligence*

Cloud Solutions - Tools for Mobile Sales & Wireless Fulfillment

Presented by: *Robert Lavery of RL & Associates*

Productivity Solutions - Eliminate Spreadsheet frustration in budgeting and forecasting

Presented by: *George Braun, President at True Sky*

12:00 - 1:20 - Lunch

1:30 - 2:20 - Session #3

Accounting & Business Management solutions - Solving your HR Challenges

Presented by: *Jim McCormack, Business Development Manager for Sage HRMS*

Cloud Solutions - Cloud-based Approval for your Business Workflows

Presented by: *Robert Lavery of RL & Associates*

Productivity Solutions - Going Paperless with Smart Forms

Presented by: *Igor Kras, Sales Director at Altec*

2:30 - 3:20 - Session #4

Accounting & Business Management solutions - Business Continuity: What to do when Sage goes down? Presented by: *Michel Saumure and Peter Leroux of D&A*

Cloud Solutions - Automating your Accounts Payable

Presented by: *Ray Scarborough, Channel Development Manager at Beanworks*

Productivity Solutions - Integrated & Cloud-based EDI with End-to-End Fulfillment

Presented by: *Alexander Polyzos, Channel Program Manager at Edisoft*

3:30 - 4:00 - Wrap-up & Prize Draw

4:05 - 5:00 - Tour of the Canada Aviation & Space Museum exhibits (Ottawa)